



PASA TEAM UNIFORMS

PASA players should take pride in their PASA uniforms, but the current inventory of uniforms is showing considerable wear and tear. Most of the PASA player uniform components have been out of manufacture for some time, and it is a constant struggle to locate and purchase individual components that have similar styles.

In order for PASA to avoid a major expense in acquiring fall uniforms (which will result in increased player fees) and to provide our members with quality services, PASA has entered into a partnership with Strictly Soccer to provide new Adidas uniforms to all players. The primary benefits are that all players will own their own uniforms & numbers, and PASA will be able to implement a process to keep all of the uniforms current. Further, players and supporters will be able to order replacement and add-on merchandise year round from a special section on the Strictly Soccer website (which will be linked from www.pasasoccer.info), and the items will be shipped directly to the players' homes.

PASA is excited about this new partnership, but realizes that there will be many questions. In order to ease some of the concerns and confusion, PASA has created a Frequently Asked Questions list. If you have a question that is not answered here, please feel free to follow-up with your team manager, coach or the PASA Director of Coaching and Player Development (doc@pasasoccer.info).



FREQUENTLY ASKED QUESTIONS

Q) When will PASA players be required to purchase their own uniforms?

A) All PASA players will begin purchasing uniforms for the Fall 2011 soccer season.

Q) How much will the uniforms cost?

A) The initial purchase of uniforms will have different pricing than add-on and replacement items.

Youth Sizes	Initial	Add-on
Registra Jersey (home – with logo & numbers) *	\$23.40	\$26.25
Tabella II Jersey (away – with logo & numbers)*	\$21.40	\$24.05
Tiro 11 Shorts*	\$13.70	\$15.30
Copa Zone Socks*	\$8.00	\$8.50
Tarversa Goalkeeping Jersey (with logo)	\$32.50	\$34.25
Tiro Warm-up Jacket (with logo)	\$53.00	\$55.50
Tiro Warm-up Pants	\$32.00	\$34.00
Estadio Team Backpack (with logo)	\$49.00	\$51.75
PASA Branded Hooded Sweatshirt	\$16.00	\$19.00
PASA Branded Long Slv T-Shirt	\$10.00	\$12.00
PASA Branded Short Slv T-Shirt	\$8.00	\$10.00
* Standard Kit: 2 jerseys, 1 short, 1 socks (after club supplied practice t-shirt)	\$66.50	\$74.10

Adult Sizes	Initial	Add-on
Registra Jersey (home – with logo & numbers) *	\$27.00	\$30.00
Tabella II Jersey (away – with logo & numbers)*	\$23.00	\$25.75
Tiro 11 Shorts*	\$14.90	\$17.00
Copa Zone Socks*	\$8.00	\$8.50
Tarversa Goalkeeping Jersey (with logo)	\$32.50	\$34.25



Adult Sizes	Initial	Add-on
Tiro Warm-up Jacket (with logo)	\$56.00	\$59.75
Tiro Warm-up Pants	\$36.00	\$38.25
Estadio Team Backpack (with logo)	\$49.00	\$51.75
PASA Branded Hooded Sweatshirt	\$16.00	\$19.00
PASA Branded Long Slv T-Shirt	\$10.00	\$12.00
PASA Branded Short Slv T-Shirt	\$8.00	\$10.00
* Standard Kit: 2 jerseys, 1 short, 1 socks (after club supplied practice t-shirt)	\$72.90	\$81.25

Q) Why is the uniform price higher for add-on and replacement items?

A) The initial uniform purchase is based upon a single bulk order from placed by PASA. The pricing for add-on and replacement items, while significantly less than list price, is based upon a forecast of purchases after the initial order.

Q) How will the players order uniforms?

A) PASA plans to have order forms available for distribution to participants at tryouts for next year's teams. After the results of the fall tryout in late spring of this year (May, 2011), team managers will coordinate their team's initial orders through PASA for a placement of a single bulk order to Strictly Soccer.

Once the initial bulk order for PASA is placed, players can take advantage of a special section on the Strictly Soccer website for replacement and add-on items.

Q) Adidas routinely discontinues uniforms. Does this partnership help manage issues with uniform obsolescence?

A) One of the benefits of this partnership is that uniform obsolescence is carefully managed such that all team players will have the identical uniform.

Q) Will players be required to buy the full uniform kit every year?

A) Each year PASA and Strictly Soccer review uniform component availability, and we will adjust individual uniform components as appropriate. Currently, PASA is planning on switching out one uniform jersey in the fall of 2012 (returning players that have uniforms from the 2011 season should only need to purchase one jersey).



Q) What other items are available through Strictly Soccer?

A) PASA has plans to provide "PASA Branded" merchandise through Strictly Soccer. Such merchandise will likely include Rally Towels, Stadium Blankets, Scarves, etc. Strictly Soccer also has a full line of soccer gear, equipment and accessories available in their store and on-line.

Q) Can anyone order PASA gear?

A) There are no restrictions on who can order. PASA supporters can place orders in the initial order or online through the special PASA section of the Strictly Soccer website.

Q) Can PASA teams have fundraisers to offset the uniform costs?

A) Yes, team fundraising events can be used to offset the costs. Please contact Greg Doneghue (doc@pasasoccer.info) for more details.

Q) Are scholarship players required to purchase uniforms?

A) Yes, but team fundraising events can be used to offset the costs. Please contact Greg Doneghue (doc@pasasoccer.info) for more details.

Q) Will PASA still supply practice t-shirts and socks?

A) One practice t-shirt will be supplied by PASA. Since PASA will no longer be supplying uniforms, sock purchases will be the responsibility of the player.

Although one pair of socks is mandatory for the standard kit, purchase of at least two pairs is strongly recommended.

Q) When is payment for the uniforms expected?

A) Unless prior arrangements have been made, payment in full is expected when you submit your registration paperwork. Please make any checks payable to "PASA".

Note that PASA plans to have at least one fall registration open-house where all registration paperwork can be completed and payments can be made. Details will be announced soon.



Q) Do all PASA players have to use Strictly Soccer for uniforms and other Adidas team items?

A) In order to have all of the PASA teams in the same gear and receive appropriate discounts, we require all PASA players to purchase uniform components and listed Adidas add-ons through Strictly Soccer (except for goalkeeper jerseys). If there is a desire to purchase something that is not available through Strictly Soccer, please contact your team manager or Greg Doneghue (doc@pasasoccer.info) to see if it can be added.

Q) Are PASA Goalkeepers required to purchase keeper jerseys through Strictly Soccer?

A) Currently the club does not require goalkeepers to purchase keeper jerseys through Strictly Soccer.

Q) I was added to a PASA team after the initial bulk order. How do I order a uniform?

A) You will need to order the initial uniform through your team manager so that your number can be assigned correctly and to ensure that your all uniform components are ordered. Since this will not be part of the initial order, your pricing will be considered a fill-in which is the same costs as shown in the "add-on" column.

Q) I purchased items through PASA last year. What happens with these?

A) Items purchased through PASA previously can still be used.

Q) How does PASA benefit from this partnership?

A) PASA primarily benefits from no longer having to manage an inventory of uniforms. PASA is not using this partnership as a source of revenue generation. To keep costs as low as possible for the membership, PASA does not "markup" any items.

Q) Can I preview the uniforms?

A) Strictly Soccer should have sample uniforms available at the PASA tryouts and registration events.

Q) Are the PASA team colors (Royal Blue & White) changing?

A) There are no plans to change the PASA colors. Note, however, that Adidas is now referring to the "Royal Blue" as "Cobalt".



Q) Why is PASA an "Adidas" club?

A) PASA believes that the players like to have quality uniforms of which they can be proud. While some other uniform options may initially appear to be cheaper, the total cost of ownership associated with Adidas apparel is reduced because of the proven quality.

Q) How will PASA get rid of their old uniforms?

A) PASA has already donated some of the uniforms worn by the older players to "Allow the Children Ministries" for the children at the Ephphatha Deaf School in Burundi, Africa for use in soccer competition with community teams in the Bujumbura region. Additional information on "Allow the Children Ministries" and the Burundi Mission can be found at <http://www.allowthechildren.org/ministries/burundi.html>.

PASA is currently evaluating options for how to dispose of the balance of the uniforms after the spring season.

Q) Where is Strictly Soccer located?

A) Strictly Soccer is located in Midlothian, VA (just outside of Richmond).